VesCo SOLUTIONS

# YOUR CONNECTIVITY PARTNER

## Differential

For Buyers and Engineers seeking consolidation and collaboration, VesCo Solutions' service offerings provide a comprehensive fix. Unlike other Industrial IoT providers, we offer holistic and complementary solutions addressing your automation and connectivity needs.

### Problems

We opened VesCo Solutions because we witnessed consistent customer challenges:

- Unnecessary involvement of multiple vendors
- Incompatible product offerings and/or limited lens and knowledge of customer happenings from selected manufacturer
- Higher product costs due to customer feeling 'locked in' to single manufacturer line due to protocol

### Solutions

We visualized a company partnering with customers to ease the communication and purchasing burden associated with multiple manufacturers:

- Single point of contact for all project needs
- Tailored, engineered suggestions based on existing and future application requirements
- Full solutions, so customers are covered with products at every stage of execution

## Services



### Authorized Distribution

Discover
Enjoy product warranties and direct manufacturer support from our trusted vendors



### Complete BOM Sourcing

Consolidate
Allow us to competitively (and quickly) source all products required for your application



### Contract Manufacturing & Engineering

Create
Transform your vision from paper to tangible product, pairing with us to resolve production challenges



### Freight Forwarding & Logistics

Offload
Don't let international borders hinder your operations – pass on your administrative docs


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